



A Word from the GABC President



Dear Members, Friends

Here we are again, in our South Florida hot and humid summer. The only chilling part, besides our very own air-conditioners, is what is going on in Washington. Since yesterday evening it appears that finally some people came to their minds, although nothing can be taken for granted before both houses of Congress agreed to the hammered out deal. Whilst we may have avoided the worst case scenario, it is pretty safe to say

that the AAA credit rating of the USA is a thing of the past and we all will have to pay for this in the long term, with higher interest rates, a weaker Dollar making imports more expensive, and this cannot be good for an economy still in recovery mode. With budget problems locally and of course federally, bringing huge reductions in many services, one can only wonder how the general public can become positive and start spending, as without it, it ain't going to happen anytime soon. The USA traditionally thrived on domestic spending and we will have to see now how all this works out. The upcoming 2012 election, and the campaigns which are starting already now, will be interesting to say the least.

The German economy is still going strong, although the expectations for the year-end run are not quite as optimistic as they were earlier this year. Too many construction sites in Europe and over here and since the German economy is banking on its export potential, it will be felt there as well.

I hope you have already all signed up for our Award of Excellence event on October 18th. The invitations have been sent out, twice I believe and I really look forward to see you all there to honor Dr. Graber. German scientists and inventors have been at the forefront of developments since centuries and we can be proud of that, i.e. when fellow countrymen are achieving global recognition. Dr. Hans Graber is one of them and we are proud to be able to honor him for his achievements.

Enjoy the remainder of the summer, hopefully no major hurricanes, and see you latest on August 18.

Michael K. Claus
President

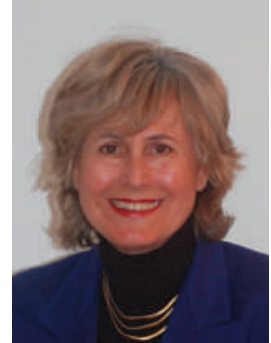
Do you have a story or an idea for the next newsletter? If so we want to hear it! To submit a story for next month's edition please send an email to: info@gabc.us

A Word from the Consul General



GENERALKONSULIN
DER BUNDESREPUBLIK
DEUTSCHLAND
THE CONSUL GENERAL
OF THE FEDERAL REPUBLIC OF
GERMANY

Eva Alexandra Countess Kendeffy



Dear Members and Friends,

We are at the height of the vacation season, but soon, on August 18th, one of the most important GABC events will take place:

The presentation of the Award of Excellence

This year's recipient is Professor Hans Graber, an outstanding Scientist whose merits encompass a broad range of different fields. From the study of Rogue Waves to Hurricane research to the latest Satellite technology, Professor Graber continues to set trends and standards in his field. Just one recent example was the important role played by the renowned Miami University Institute "C-STARS" under his direction, providing Satellite Data to the US Government to assist in clean-up efforts during the Gulf oil spill. Then, again, through consolidation of information gathered by various Satellite resources, C-STARS was able to provide significant data on the Haiti earthquake when it was still difficult to get any first hand information from the country itself.

On a recent visit to C-STARS, The Delegation of the Bavarian Caucus for Environment and Health was deeply impressed by Professor Graber's work.

I hope you will all be able to attend the award ceremony on August 18th, and I look forward to seeing you there.

Eva Kendeffy

GABC Miami offers Assistance to Member Companies to find Interns from Germany

The GABC receives resumes and CV's on a regular basis from interested students from Germany who are looking to perform an internship in the US. If you are a business member of the GABC Miami and

are interested, please get in touch with us for information on students who are currently seeking internships or if you want to offer an internship in the future.

Contact Miami@gabc.us for more information.



New Trustee Member: Bestcanvas



Founded in 2010, bestcanvas.com is a high-class eCom-
merce portal for individual linen canvas prints for the North
American market. Every individual motif or photograph can be
printed on linen canvas - you can order comfortably online,
choose the size of the print as well as the thickness of the
frame. Bestcanvas Inc also provides countless well selected
motifs that you can choose from for your individual print.

for linen canvas prints, hand-made oil-paintings, sculptures
as well as photo albums and calendars in Europe. The distri-
bution in Europe takes place through national and interna-
tional ecommerce portals, galleries and many cooperation
partners. Picanova and Bestcanvas stand for high-quality,
customization and favourable interior design solutions.

Originating from Cologne, Germany, Bestcanvas Inc is a sub-
sidiary of Picanova GmbH, one of the leading manufacturers

Contact: Web: www.bestcanvas.com
Mail: info@bestcanvas.com

New Trustee Member: Sixt Rent a Car

Sixt rent a car is Germany's number one car rental and mobility
service provider.



With almost 100 years of experience and know-how and presence
in over 100 countries; Sixt is considered one of the top players in
the industry.

In Germany alone, our customers can find Sixt at over 500 rental
locations throughout the country.

Worldwide customers can now find Sixt's superb services in South
Florida. In 2011 Sixt started operations at Miami International Air-
port as well as Ft. Lauderdale Hollywood International Airport and
is currently planning new openings in Florida and the United
States.

Our customers in Florida can choose from a wide variety of the
latest models of the most renowned American and International
vehicle brands. The Sixt fleet in Florida includes the latest models
from Chevrolet, Ford, Infinity, Nissan, Pontiac, Volkswagen, Mini
Cooper, Jaguar, and from Sixt's most important partner: BMW.

Sixt is a partner of all major international airline and hotel chains
and their loyalty programs. Customers can earn valuable airline
miles and hotel points with every car rental or chauffeur serviced
used.

Sixt is bringing to the United States, a combination of German
excellence in service and precision; perfect for all your leisure and
travel needs.

Members of the GABC receive a special discount of up to 10% on
all rentals with Sixt rent a car worldwide. For more information,
please contact miami@gabc.us. Please present your GABC mem-
bership card to receive the discounts!

Contact:

Web: www.sixt.com
Ft. Lauderdale: 2900 S Federal Hwy,
33316 Fort Lauderdale
Miami International
Airport: Car rental center
3900 NW 25th Street #407
33142 Miami, FL





German American Business Chamber Miami
Newsletter August 2011

New Corporate Member: Schenk & Associates, PLC Counselors at Law

The law firm of Schenk & Associates, PLC provides legal advice to individuals and corporate clients in the following areas: US and international business transactions, company formations, mergers and acquisitions, real estate, estate planning and asset protection, estate administration, immigration and citizenship. Our attorneys can assist German, Spanish and Portuguese speaking clients. Through our network of legal, tax and business consulting experts we are able to provide to our clients the best possible solutions to any of their needs. Our offices are located in Miami and Marco Island/ Naples, Florida.

Maximilian J. Schenk, Esq.
Stephan W. Schenk, J.D.*

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Tel (239) 394-7811
Fax (239) 394-9449
**Admitted to Georgia Bar*

**New Individual Members: Philipp Schultze
Marco A. Nowak**





“A Closer Look” at GABC Miami Trustee Members

Hellmann Worldwide Logistics



“Who the hell is Hellmann”?

This is what we heard frequently, when we opened shop in the USA in 1988, with 18 offices for starters. And “Are you the mayonnaise guys?”.

No, we are not.

We are a forwarding/logistics company (Spedition), based in Germany (Osnabrueck and Hamburg) and we are proud that we are still a family owned company. The years between 1850-1900, and particularly after the war of 1870/71 are in Germany considered the ‘Gruenderjahre’, the founding years, where many companies which are still around and going strong, e.g. Bayer, Siemens, Daimler Benz and forwarders like Kuehne & Nagel and Schenker were founded. In 1871 also Hellmann was founded, by Carl Heinrich Hellmann and one horse drawn carriage. Today we have the 4th generation of owners, namely Jost & Klaus Hellmann, and the company grew into a major global player with offices in 154 countries, in excess of 15.000 employees and a turnover of more than US\$ 4 Billion – truly a success story.

Hellmann offers tailor-made logistical services be it ‘just’ door to door shipments via truck, rail, air or sea, or sophisticated supply chain solutions. When you buy berries at Publix or WalMart, there is a big chance they were brought in Hellmann specialists. Some of the largest cruise lines, companies like The Limited and Abercrombie & Fitch are amongst Hellmann’s customers and many of you wear products which were brought into the country through Hellmann’s logistical activities. Services for the automotive, pharmaceutical, fashion, perishable, and cruise/shipping industry are a specialty.

Miami is the Headquarters for Hellmann USA and its now 32 offices.

We are a proud bunch of people, because we are proud of what we have achieved on a global scale in the last 22

Coming from no-where and being now the only still privately owned company in the global top 10 of logistics companies, and the good news is, the 5th generation will take over down the road....

Contact: Michael K. Claus
Managing Director
10450 Doral Boulevard, Suite 200
Doral, Florida 33178
Mail: mclaus@us.hellmann.net
Web: www.hellmann.net



Get the 2011/2012 German American Chambers National Membership Directory!

The German American Chambers are launching the 2011/2012 Membership Directory! Navigate through 2,500 member companies linked to our offices in Atlanta, Chicago, Houston, New York, Philadelphia, San Francisco, and the GABC Miami using our index of industries. The directory's structure is based on industry categories, closely resembling the Yellow Pages, enabling you to find your contacts quickly and efficiently.

Over 6,000 key decision-makers in government and industry across the U.S. and Germany will use the Membership Directory throughout the year.

Issues are available at the GABC office now.

Reserve your copy now by contacting us at miami@gabc.us

GABC members pay \$70 - Non-members pay \$85 including shipping in the continental United States





German American Business Chamber Miami
Newsletter August 2011

The German American Business Chamber of Florida, Miami

presents the

Award of Excellence 2011

To

Dr. Hans C. Graber

Dr. Graber is Associate Dean for Infrastructure at the University of Miami, Executive Director at the Center for Southeastern Tropical Advance Remote Sensing and Professor in Applied Marine Physics.

Dr. Graber, who has been with the University of Miami for over 20 years, is a tenured professor and also serves as Executive Director of CSTARS (Center for Southeastern Tropical Advanced Remote Sensing) a state-of-the-art, real-time satellite reception and analysis facility in southern Miami-Dade that recently celebrated its eighth anniversary.

He received his Sc.D. in Hydrodynamics from Massachusetts Institute of Technology (1984), and his S.M. in Coastal Engineering, also from Massachusetts Institute of Technology (1979). He attended The City College of New York, where he received his B.E. in Civil Engineering (1977). Graber is a member of the American Meteorological Society, American Geophysical Union and a Charter Member of The Oceanography Society. In 1990, Graber joined the University of Miami as an Associate Professor.

[View full Biography of Dr. Graber](#)

**Reception to be held
Thursday, August 18, 2011
5:30 to 7:30 p.m.**

At

Northern Trust Bank of Florida
700 Brickell Ave, 9th Floor
Miami, FL 33131

Wine, beer, liquor, sodas and Hors D'oeuvres served and included in price.
Free parking available in the garage of Northern Trust Bank of Florida.

Kindly R.S.V.P. by August 12th at 305.371.4282 or Miami@gabc.us
(Payment at time of R.S.V.P.)

\$50 members / \$55 non-members per person
Payable to GABC via check, [credit card](#) or [paypal online](#)

Dress-code: Business Attire

Sponsoring Partners:





German American Business Chamber Miami Newsletter August 2011

The A380 arrived in Miami on June 10th, 2011

The next big thing flew into Miami Friday. A double-deck behemoth with room for 526 passengers, the Airbus A380 touched down at 1:39 p.m. - one minute ahead of schedule.

The new plane on Lufthansa's existing daily flight between Miami and Frankfurt was greeted with fanfare. Two historic aircraft touched down in advance. Water cannons showered a welcome. Hundreds of spectators gathered inside terminals, at a nearby restaurant and along roadways to watch.

"This," said Miami-Dade Aviation director José Abreu, "is huge for us."



The arrival of the world's largest passenger jet places Miami in a small club of U.S. airports that are served regularly by the plane. That and other recent international flights continue to cement Miami's reputation as a gateway city to the United States and a major hub for Latin America and the Caribbean. Los Angeles and New York's JFK, San Francisco and Washington Dulles International airports all host regular A380 flights, though newcomers San Francisco and Washington just beat Miami in the lineup.

The plane, which first entered service in 2007, is typically used for long-haul flights to Asia, Australia, Europe and Africa. There are currently 49 in operation.

"They could literally choose from the entire planet and they have chosen to put their airplane here," said Stuart Klaskin, principal with Coconut Grove-based Jetstream Aviation Capital. "It's a big symbolic deal."

Said Jens Bischof, a Lufthansa board member who oversees sales and revenue management: "It's a no-brainer for us."

Germany is Miami's top tourism market in Europe, sending 332,142 overnight visitors last year who spent an estimated \$721.4 million. And Lufthansa executives said the airline has seen an average passenger increase of 12-16 percent to Miami over the past four years, despite the economic downturn. Previously, it was serviced by a 747 carrying 322 passengers.

[Read more](#)

Source: The Miami Herald

German American Chamber of Commerce of the Southern U.S. – News

EVENTS:

8th August - Atlanta, GA

Breakfast w/... Robert G. Mikell

Deputy Commissioner of Georgia Department of Driver Services[[more](#)]

11th August - Atlanta, GA

Immigration Alert - Recent Developments affecting Business in the US Business Seminar hosted by Arnall Golden Gregory LLP[[more](#)]

13th August - Atlanta, GA

Atlanta's FIRST Schlagerparty!

Come join us for a night of unique German pop and party music![[more](#)]

19th August - Atlanta, GA

Charity Golf Tournament

Register now![[more](#)]

24th August - Atlanta, GA

Tour of Hartsfield Jackson Atlanta International Airport

Members only[[more](#)]

27th August - Atlanta, GA

German Bierfest



Past GABC Events:

4th European Business Seminar: "Biotechnology"

On June 8th, 2011, the German American Business Chamber Miami, the Italy-America Chamber of Commerce Southeast, the Spain-United States Chamber of Commerce, the French-American Chamber of Commerce and the British-American Business Council hosted their fourth seminar of the European Business Seminar Series 2011 at the Brickell Bay Office Tower with the topic "Growth of Biosciences in Florida". The first guest speaker Dr. Claudia Hillinger, Vice President for Institute Development of the Max Planck Florida Institute and President of the Max Planck Florida Foundation, discussed the rationale behind a German-based research organization building its first research institute in the US, in Florida, as an example of the development potential within the bioscience cluster and provided a status report of its progress. The second guest speaker, Russel Allen, President and CEO of Bioflorida, gave a snapshot of the "Bio Century" and provided an overview of the development of the bio and life sciences cluster in Florida and afterwards discussed the potential and challenges.

The next European Business seminar will be held in September.



After Work - Happy Hour at The Beacon, South Beach

The German American Business Chamber Miami hosted its third After Work-Happy Hour in 2011 on July 21st, 2011 at the Beacon Hotel South Beach who has been a trustee member since the beginning of 2011. Members and friends of the chamber enjoyed the relaxing atmosphere at the newly renovated hotel and took the opportunity to network and chat with new and old contacts.

Web: www.beaconsouthbeach.com

As a member of the GABC, receive a 10% discount on standard hotel room rates. Please present your GABC membership card to receive the discounts!



European Networking Cocktail at the Conrad Miami

The German American Business Chamber Miami and the other European Chambers of Commerce in Miami invited to a European Networking Cocktail on July 28th, 2011 at The Conrad Miami. Over 250 people enjoyed the elegant and relaxing atmosphere of the hotel and the amazing view on Biscayne Bay at the bar as well as on the balcony on the 25th level.





Upcoming GABC Events

Please find always updated information at www.gabc.us under upcoming events as well as pictures of past events in the photo gallery

August: 18th August: The Distinguished German American Award of Excellence at the Northern Trust Bank in Miami, 700 Brickell Ave, 9th Floor.

September: 15th September: 5th European Business Seminar. Brickell Bay Office Tower. Guest speaker: Commissioner Marc D. Sarnoff. Details TBA.

29th September: European Networking Cocktail at the JW Marriott Brickell. Details TBA.

Take Advantage of the GABC Member Benefits

GABC Members can receive great discounts while dining, traveling, shopping and much more.

Since the German American Business Chamber shares all member discounts with other European Chambers in Miami (the Italy American Chamber of Commerce, the Spain-US Chamber of Commerce, the French-American Chamber of Commerce and the British-American Business Council Miami) the list of benefits has grown tremendously.

The list of member discounts for all businesses including all member benefits is available for members in the [login area](#).

Some Examples:

THE SETAI
SOUTH BEACH, MIAMI

The Setai - South Beach

All members will receive 15% off the best available rate. The Setai is an intimate, serene oceanfront resort in the heart of South Beach. More info at

Contact: www.setai.com

Please present your GABC membership card to receive the discounts!

DentalPlans.com[™]

DentalPlans.com

GABC Members will receive 15% off any plan **PLUS** 3 bonus months **FREE!!**

Contact: www.DentalPlans.com

Please present your GABC membership card to receive the discounts!

If you are interested in offering discounts to the members of the European Chambers in Miami contact us for more information at miami@gabc.us. We look forward to working closely with all of you in making your business more visible through all the options that the GABC can offer to you.



German American Business Chamber Miami Newsletter August 2011

An Affiliate of:



German American
Chambers of Commerce
Deutsch-Amerikanische
Handelskammern

The GABC Miami is an official affiliate of the GACC South. Find more information on the GACC: <http://www.gaccsouth.com/en/>

Weblinks to German American Associations and Clubs:

GIPA: German International Parents Association
Find more information on GIPA: <http://www.gipa.org/>

GASC: German American Social Club Miami
Find more information on GASC: <http://www.germanamericanclub-miami.org/>

GABC Naples
Find more information on the GABC Naples: www.gabc-swfl.com

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